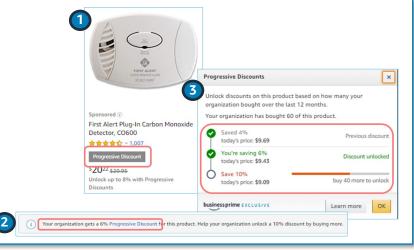## What are Progressive Discounts?

- Progressive Discounts are available on eligible items based on volume purchased by all users on the Business account across the last twelve months.

- Once a discount for a product has been unlocked, the Progressive Discount is applied to all purchases of that product across the organization, unless there are better prices available (e.g., limited time deal promotion).

- Progressive Discounts are currently available on thousands of items on the marketplace across numerous categories.
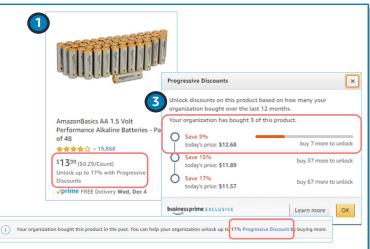

Identifying Unlocked Progressive Discounts

1. Any item that has an unlocked Progressive Discount will surface on the results page in a grey box.

2. If you click into the product detail page, a notice will alert you to the discount % your organization is currently getting on the item. Click on the blue 'Progressive Discount' hyperlink under the price to identify tiered discounts.

3. The Tiers will surface and indicate the quantity and discount parameters.

Identifying Items with Progressive Discounts - Prior Purchases

1. Any item that offers a Progressive Discount will surface in the search results page, noting, "Unlock up to x% with Progressive Discounts."

2. If you click into the product detail page, a notice will alert you if your organization has purchased the item before, even if a discount has not been unlocked. Click on the blue 'Progressive Discount' hyperlink to see the tiers of discounts your organization can receive.

3. The Tiers will surface and indicate the quantity and discount parameters.

Identifying Items with Progressive Discounts - No Prior Purchases

1. Any item that offers a Progressive Discount will surface in the search results page, noting, "Unlock up to x% with Progressive Discounts."

2. If you click into the product detail page, and do not see a banner, your organization has not purchased this item in the past. Click on the blue 'Progressive Discount' hyperlink under the price to identify tiered discounts.

3. The Tiers will surface and indicate the quantity and discount parameters.